

Shoshana Vasserman

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Academic Appointments

Stanford Graduate School of Business

Assistant Professor of Economics, July 2020 - Present

National Bureau of Economic Research

Faculty Research Fellow, May 2021 - Present

Stanford Institute for Economic Policy Research

Faculty Fellow, Jan 2021 - Present

Postdoctoral Fellow, July 2019 - 2020

Education

Ph.D. (Economics), Harvard University, May 2019

Essays on Industrial Organization

Committee: Robin Lee, Ariel Pakes, Elie Tamer

S.B. (Mathematics; Economics), Massachusetts Institute of Technology, June 2013

Publications

Vasserman, S. and Yildiz, M. (2019), Pretrial negotiations under optimism. *The RAND Journal of Economics*, 50: 359-390.

Conference Publications

Vasserman, S., Feldman, M., & Hassidim, A. (2015, June), Implementing the wisdom of waze. *Twenty-Fourth International Joint Conference on Artificial Intelligence*.

Working Papers

“Measuring Investigative Journalism in Local Newspapers” with Eray Turkel, Anish Saha, Rhett Owen and Greg Martin. *Forthcoming, Proceedings of the National Academy of Sciences*.

“Socioeconomic Network Heterogeneity and Pandemic Policy Response” with Mohammad Akhbarpour, Cody Cook, Aude Marzuoli, Simon Mongey, Abhishek Nagaraj, Matteo Saccarola, Pietro Tebaldi, and Hanbin Yang.

“Scaling Auctions as Insurance: A Case Study in Infrastructure Procurement” with Valentin Bolotnyy. *Revision Requested, Econometrica*.

“Buying Data from Consumers: The Impact of Monitoring in US Auto Insurance” with Yizhou Jin.

“Bargaining and International Reference Pricing in the Pharmaceutical Industry” with Ashvin Gandhi and Pierre Dubois.

“Voluntary Disclosure and Personalized Pricing” with S. Nageeb Ali and Greg Lewis. *Presented in EC’20; Revision Requested, Review of Economic Studies*.

Other Writing

“Risk Aversion and Auction Design: Theoretical and Empirical Evidence” with Mitchell Watt. *Revision Requested, International Journal of Industrial Organization (Special EARIE 2020 Edition).*

“Comment on ‘Procurement Choices and Infrastructure Costs’ ”

Chapter in “Economic Analysis and Infrastructure Investment”, University of Chicago Press, May 2020.

Honors, Grants and Fellowships

Program on Democracy and the Internet Grant, with Greg Martin 2020
For “*Measuring Impact and Consumption of Local News in a Changing Environment*”

NIHCM Research Grant, with Pierre Dubois and Ashvin Gandhi 2019
For “*Bargaining and International Reference Pricing in the Pharmaceutical Industry*”

Padma Desai (Dissertation) Prize in Economics 2019

Taubman Center/Rappaport Institute Urban Dissertation Fellowship 2017

Geneva Association Dissertation Grant 2017

Conferences and Seminars

2020-2021

Stanford Biomedical Informatics Research Colloquia, UW-Madison (School of Business), Cornell University, AEA/ASSA Annual Meetings, Rice University, CMU Tepper, Georgetown, University of Connecticut Law School, University of Michigan, Universidad Catholica de Chile, Hong Kong University of Science and Technology

2019-2020

Bargaining: Experiments, Empirics, and Theory Workshop, Federal Reserve Bank of Chicago, UC Berkeley/Haas, SIEPR Postdoctoral Fellows Conference, University of Toronto, Massachusetts Institute of Technology, NABE Tech Economics Conference, Congressional Budget Office, Federal Trade Commission, Information in Markets Workshop; MaCCI/EPoS Virtual IO Seminar, Annual Conference of the European Association for Research in Industrial Economics (EARIE); *Scheduled:* UT Austin, Northwestern University

2018-2019

Hebrew University, Tel Aviv University, Chicago Booth School of Business, Penn State University, Princeton University, Duke University, New York University (Economics & Stern School of Business), University of Pennsylvania, the Wharton School, Microsoft Research Office of the Chief Economist, University of Chicago, Yale University, Columbia University, Stanford Graduate School of Business, New Directions in Market Design Workshop

Prior

International Joint Conferences on Artificial Intelligence Organization (Buenos Aires, 2015), Young Researcher Workshop on Economics and Computation (Tel Aviv, 2017)

Professional Services

Refereeing

American Economic Review, Journal of Political Economy, Econometrica, Quarterly Journal of Economics, Review of Economic Studies, RAND Journal of Economics, AEJ: Applied Economics, AEJ: Microeconomics, AEJ: Economic Policy, International Journal of Industrial Organization, Journal of Industrial Economics, Journal of Public Economics, Science, Journal of Economic Theory

Program Committee

ACM Conference on Economics and Computation (2020, 2021), Workshop on the Design of Online Platforms (2021)

Grant Proposal Review

National Science Foundation

Discussing

NBER Economics of Infrastructure Investment (Nov 2019), NBER Summer Institute IO (July 2020), NBER Economics of AI (Sept 2020), NBER Winter IO Meeting (Feb 2021)